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Ultralife and Scott-Clark Medical have reached a major milestone on their jointly developed Medical Cart Battery and Power Supply System. The final IEC Certification of its new, jointly developed medical cart battery and intelligent power supply system has been received, allowing for Ultralife to ship products under an expanded strategic supplier agreement with Scott-Clark Medical, a leading provider of medical carts.

**Product Origins:** Great products are driven by great feedback. Over 18 months ago, Scott-Clark Medical came to Ultralife with a revolutionary design for a medical cart battery and intelligent power supply solution. Both companies have been collaborating on the engineering design, product functionality, go-to market model, and manufacturing process to deliver these products to Scott-Clark Medical who in turn will market these products to other Medical Cart OEMs.

**Product Scope**: There are three components to this medical cart power system:

- **Battery**(s)\* One or two high capacity and high cycle rate medical batteries.
- An **Intelligent Power Supply System**\* that allows the medical cart to charge the battery(s) while plugged into an AC power source and has hot swappable battery capabilities.
- A **Tilting Battery Holster** which fastens to the medical cart and houses the battery(s) for use on the cart.

## \*U.S and Foreign Patents Pending by Scott -Clark Medical

"Ultralife is extremely pleased with our growing relationship with Scott-Clark Medical. Their industry domain knowledge, product design knowledge, and collaborative approach are worldclass. We would not be bringing these products and entering the Medical Cart market this quickly without them," said Steve Szamocki, Executive Vice President Global Sales for Ultralife. "With our supplier agreement expanding from 18 months to 3 years we are very excited to rapidly grow with them."

"Upon completion of the design and patent application phase of our CAPS product we selected Ultralife as the partner to go to market with based on their great reputation in the defense and medical industries and their excellent manufacturing capabilities. After working side by side for the last two years we are convinced we made the right choice," said Bill Bzdek COO of Scott–Clark Medical.

## **About Ultralife Corporation**

Ultralife Corporation serves its markets with products and services ranging from portable power solutions to communications and electronics systems. Through its engineering and collaborative approach to problem solving, Ultralife serves government, defense and commercial customers across the globe.

Headquartered in Newark, New York, the company's business segments include: Battery & Energy Products and Communications Systems. Ultralife has operations in North America, Europe and Asia. For more information, visit <u>http://ultralifecorporation.com/be-commercial/markets/medical-carts/</u>.

## **About Scott-Clark Medical**

Scott-Clark Medical, a leading provider of medical carts and mobile workstations, and a pioneer in FMCPT, remains instrumental in leading the development of products that enable point-of-care information services in the medical arena. Through a constant effort to improve and adapt Workstations on Wheels, to the developing requirements of healthcare, Scott-Clark seeks to match useful products to changing workflows. For more information, visit <u>www.scott-clark.com</u>